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Productivity in Motion



KMT Robotic Solutions' Quarterly eNewsletter

June 2009

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When times are tough the tough get going!

These are certainly challenging times for many companies. The global financial crisis and resultant economic turmoil have impacted companies in virtually all industries and all parts of the world. KMT Robotic Solutions has been supporting manufacturing companies now for more than 20 years, and we are well-positioned to continue to do so in the future. In fact, we are using these challenging times as an opportunity to reposition ourselves and enhance our ability to support our global customers by making strategic investments and aligning with other leading companies around the globe. And some of our customers are using this period of lower daily production to implement productivity improvement projects in part with our assistance and robotic solutions. We encourage you to do the same! Please contact KMT if we can assist your company in meeting your productivity improvement goals.

Routing System users: KMT is now an Onsrud Tooling Distributor

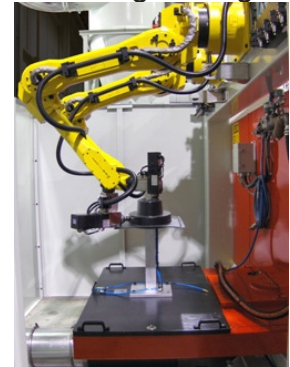


Onsrud Cutter has long been KMT's preferred provider of cutting tools for KMT RoboTrim® routing systems. With our new relationship as an Onsrud distributor KMT will be able to supply customers with Onsrud's high speed steel, carbide tipped, solid carbide and diamond related cutting tools. This benefits our customers in the following ways:

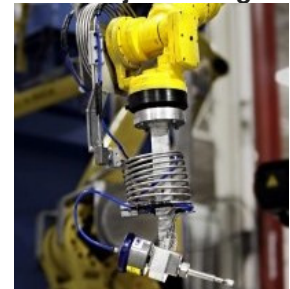
- * KMT will work directly with you to set-up a stocking system for your cutting tools and accessories
- * KMT will offer competitive pricing, lowering operating cost
- * Combining cutting tool supply with your other aftermarket support service needs simplifies system management while reducing down time.
- * KMT also offers sharpening services.

For quotes and service, Contact [Mark Slade](#), Aftermarket Sales.

Routing / Milling



Waterjet Cutting

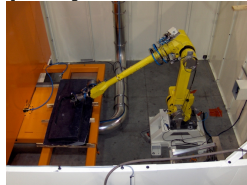


Laser



Knife

KMT JetTool® system helps Plastics Unlimited save time and improve quality



Plastics Unlimited is an Iowa-based company that manufactures custom thermoformed products including automotive and recreational vehicle trim, shipping pallets, packaging materials, covers and shrouds. Plastics Unlimited has also developed a unique, patent-pending Tool-less Engineered Composite (TEC) System in which fiberglass is bonded to a thermoformed part, creating a product with a Class A finish that is lightweight and extremely strong.

The strength and durability of Plastics Unlimited's TEC material made it difficult to trim with its current robotic routing cell. The system would be down each time a spindle needed to be replaced, and cut quality would suffer as the router bits would begin to wear. After Plastics Unlimited received a large order from a new customer, the need for increased trimming capacity caused them to look for a new, reliable trimming solution that would increase part quality and produce more parts per hour.

KMT delivered a JetTool waterjet system that reduced the amount of part finishing and sanding required by 60 percent and eliminated the need for a dust collection system. Since the integration of the new JetTool Waterjet trimming system, Plastics Unlimited has been able to increase trimming capacity, flexibility and production quality.

To learn more about Plastic Unlimited's automation implementation, please [click here](#)

KMT announces local support for manufacturers in Brazil and Argentina

KMT Robotic Solutions now has a Sales Representative located in Rio de Janeiro, dedicated to support of customers in Brazil and Argentina. If your company is manufacturing in Brazil or Argentina, be sure to contact KMT for robotic automation assistance!



KMT now has website information available in Spanish at <http://www.kmtrobotics.com.mx/> and Portuguese at <http://www.kmtrobotics.com.br/>

KMT Training Group makes house calls!



KMT is pleased to offer on-site training in your facility to include all of our regularly scheduled classes.

If there is not sufficient access to your production equipment, KMT can also ship a robot and controller to your facility. Check out our training class descriptions at <http://training.kmtrobotics.com/> and contact [Scott](#)

[Blaylock](#), Training Manager, to arrange your training house calls.

KMT Robotic Solutions provides easy-to-use, flexible automation systems that improve productivity, increase safety and maximize quality.

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Material Handling



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