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KMT Robotic Solutions' Quarterly eNewsletter

March 2010

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Routing / Milling

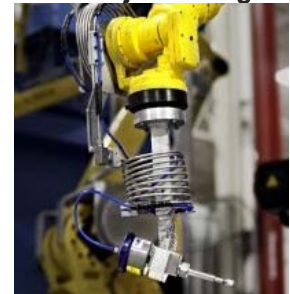


KMT Attention Waterjet System Customers!



Do you realize how important it is to check the quality of the water being supplied to in your Waterjet trimming systems on an annual basis? The KMT Robotic Solutions Service Team can help you optimize the performance of your equipment based on the results of these annual water quality checks. We recommend the following: Take three samples throughout the day, with at least one at peak operating demand on your Waterjet equipment. Have these samples tested by a qualified lab and send your reports to robotic.service.na@kmtgroup.com and put CHECK MY WATER QUALITY on the subject line. Our Service Team will review your results and be in touch to review your particular situation.

Waterjet Cutting



High Pressure Cleaning



KMT Robotic Solutions extends Exclusive Relationship with FANUC Robotics America



KMT Robotic Solutions, Inc. and FANUC Robotics America announce the multi-year extension of their decade long exclusive relationship agreement. This agreement continues to provide KMT Robotic Solutions with the exclusive responsibility to apply Fanuc robots in waterjet and routing-drilling applications for customers manufacturing plastic, composite and soft-trim products in the Americas. To read more, [click here](#).

Knife

New Feature added to KMT RoboTrim Routing Systems



Based on feedback received from our customers, KMT has added a Feed Rate adjustment device we're calling VeriFEED Panel mount to each RoboTrim system. This new dial which is mounted to the operator panel allows for fine-tuning of the system operating speed from 1% to 100% of program speed. When enabled this allows the operator to easily adjust the robot speed for tool wear conditions or material differences that are impacting cut quality. There is also a Pendant version of VeriFEED that makes programming of multiple robot Waterjet and Routing systems easier.

To learn more about VeriFEED please [click here](#).



Material Handling



KMT RS and Stiles Machinery to exhibit together at SME Composites Manufacturing, April 20-22, in San Diego



This is an invitation to come and talk with us at this SME Composites event in San Diego. We have a few free passes to the exhibition floor for Wed. April 21. Please contact us immediately if you'd like one of these passes. [Click here to request a pass \(first come/first serve\).](#)

Composites Manufacturing 2010

San Diego Marriott Mission Valley
Booth 302

For more information on this event, [click here](#).

Dispensing



KMT RS to exhibit at inaugural Process Cleaning Expo, May 5-6 in Louisville, KY



KMT Robotic Solutions has developed a Green approach to automating de-coring processes for Casting companies. These solutions make use of 6-axis robots utilizing pressurized water to provide the right amount of de-coring energy to 100% of the part. These systems utilize much lower volumes of water to remove the core materials at a

much higher efficiency, with higher levels of cleanliness, with higher reliability and no need for chemical baths or part vibratory impact systems. If you'd like to learn more about Green de-coring, contact us by [email](#). You're also welcome to visit us at the Process Cleaning Expo in Louisville on May 5-6. Learn more at www.processcleaningexpo.com

Wind Turbine Blade Post-Mold Automation News



KMT Robotic Solutions and EINA Estudios de Ingeniería Adaptada, S.L., of Pamplona, Spain now have an alliance that will offer comprehensive post-mold automation solutions for Wind Turbine Blade manufacturers. These solutions will combine KMT's robotic root cutting, drilling and edge trimming technologies with EINA's robotic

surface finishing and quality inspection technologies. Each company has patented or patent-pending technologies that make using robots for wind turbine blade post-mold processing the right answer for wind turbine blade manufacturers looking to expand capacity, handle product change over, overcome ergonomic concerns, and produce the highest quality blades. To read more [click here](#).

Routing System support partner selected in Brazil



As previously reported, KMT has been working on establishing relationships in Brazil to provide local services and support. KMT is pleased to announce that our partner in Robotic Routing for Brazil is Edge Automação ("EDGE") in Jaraguá do Sul - Santa Catarina. Edge will build KMT router systems in Brazil and provide all kind of services and after-market support. Spare parts will be sold in Brazil through Pathway Brazil, KMT's Brazilian Sales Representative. To learn more about Edge [click here](#).

Service Part requirements impacting your productivity?



KMT's Process Solution Center (PSC) can trim these parts for you, eliminating the need for you to changeover your systems to run small numbers of parts on an irregular basis. We can work with your part holding fixture or build one to meet your needs and program one of our dedicated systems and meet your delivery requirements. Want to know more? [click here](#) to see our new PSC datasheet.

On-site Training now being offered!



KMT Robotic Solutions is now offering customer On-Site Training with the ability to ship (1) or (2) training robots, controllers and workstations to your facility. The following classes are included in this offer:

- Teach Pendant Programming 3-Day
- RouterWare with Teach Pendant Programming 5-Day
- JetWare with Teach Pendant Programming 5-Day
- iR-Calibration Tools 3-Day
- Others may be available upon request

Please contact Scott Blaylock at: scott.blaylock@kmtgroup.com for availability, details and pricing.

KMT Robotic Solutions Spring Training Special
Take advantage of these spring savings!

Purchase (1) 5-Day Class, Get (1) 3-Day Class Free
OR

Purchase (2) 5-Day Classes, Get (1) 5-Day Class Free

This offer includes all of KMT's regularly scheduled courses:

- Teach Pendant Programming 3-Day
- RouterWare with Teach Pendant Programming 5-Day
- JetWare with Teach Pendant Programming 5-Day
- iR-Calibration Tools 3-Day
- Robot Electrical & Mechanical Maintenance 5-Day
- Intensifier Maintenance 3-Day

Visit <http://training.kmtrobotics.com/> to view the KMT on-line training schedule or contact Scott Blaylock at: scott.blaylock@kmtgroup.com

We look forward to working with you!

Terms & Conditions: This offer is only valid until June 1st, 2010. Free training credits earned must be used within 90 days of completion of the initial full price class. This offer is not valid in combination with any other offer and does not apply to any other training credits (P.O. Purchased classes only).

**KMT Robotic Solutions provides easy-to-use,
flexible automation systems that improve productivity,
increase safety and maximize quality.**

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